



RECOMMENDED TEST PACKAGES

Price Without
Recommendations Rec

ations Recommendation

\$1A \$9.30 \$10.50

Organic Matter, Available Phosphorus, (P1 Weak Bray and P2 Strong Bray) Exchangeable Potassium, Magnesium, Calcium and Hydrogen, Soil pH, Buffer Index, Cation Exchange Capacity, Percent Base Saturation of Cation Elements

\$11.50 \$13.20

Organic Matter, Available Phosphorus, (P1 Weak Bray and P2 Strong Bray) Exchangeable Potassium, Magnesium, Calcium and Hydrogen, Soil pH, Buffer Index, Cation Exchange Capacity, Percent Base Saturation of Cation Elements, carryover nitrogen as nitrate

\$12.30 \$13.40

Organic Matter, Available Phosphorus, (P1 Weak Bray and P2 Strong Bray) Exchangeable Potassium, Magnesium, Calcium and Hydrogen, Soil pH, Buffer Index, Cation Exchange Capacity, Percent Base Saturation of Cation Elements, soluble salts, excess lime, sodium

\$14.70 \$15.90

Organic Matter, Available Phosphorus, (P1 Weak Bray and P2 Strong Bray) Exchangeable Potassium, Magnesium, Calcium and Hydrogen, Soil pH, Buffer Index, Cation Exchange Capacity, Percent Base Saturation of Cation Elements, carryover nitrogen as nitrate, soluble salts, excess lime, sodium

\$11.00 \$12.22

Organic Matter, Available Phosphorus, (P1 Weak Bray and P2 Strong Bray) Exchangeable Potassium, Magnesium, Calcium and Hydrogen, Soil pH, Buffer Index, Cation Exchange Capacity, Percent Base Saturation of Cation Elements, *Soluble Salts*

\$13.22 \$14.92

Organic Matter, Available Phosphorus, (P1 Weak Bray and P2 Strong Bray) Exchangeable Potassium, Magnesium, Calcium and Hydrogen, Soil pH, Buffer Index, Cation Exchange Capacity, Percent Base Saturation of Cation Elements, carryover nitrogen as nitrate, soluble salts

\$3C \$25.50 \$26.50

Organic Matter, Available Phosphorus, (P1 Weak Bray and P2 Strong Bray) Exchangeable Potassium, Magnesium, Calcium and Hydrogen, Soil pH, Buffer Index, Cation Exchange Capacity, Percent Base Saturation of Cation Elements, carryover nitrogen as nitrate, soluble salts, sodium, excess lime, sulfur, zinc, manganese, iron, copper & boron

The packages below must be combined with one of the following: S1A, S1AN, S1AEC, S1ANEC, S2 or S2N. The cost of the micronutrient package will be in-addition to the cost of one of the NPK packages.

| | Price Without Recommendations | Price With Recommendations |
|--|----------------------------------|-------------------------------|
| S3 | \$13.00 | \$14.20 |
| Sulfur, Zinc, Manganese, Iron, Copper, Boron | | |
| S4 | \$8.40 | \$9.20 |
| Zinc, Manganese, Iron, Copper | | |
| S5 | \$6.00 | \$6.80 |
| Sulfur, Zinc | | |
| S6 | \$11.80 | \$12.80 |
| Sulfur, Zinc, Manganese, Boron | | |

The following are our Soil Health Packages The soil health assessment is comprised of three components. The first is a soil analysis that will address the chemical aspects of the soil. The second component is the Solvita 1-day CO2C test. The third component is commonly called the Haney test. Based on these three components we are able to determine additional nitrogen that is available in your soil that may be credited towards your fertility program.

| SOIL HEALTH COMPLETE | \$65.00 | \$65.00 |
|---|---------|---------|
| S3C soil analysis + Solvita 1-day CO2C test + Haney tes | t | |

SOIL HEALTH BASIC \$55.00 \$55.00

S1AN Soil analysis + Solvita 1-day CO2C test + Haney Test

SOIL HEALTH REFERENCE MATERIALS

MIDWEST LABORATORIES SOIL HEALTH ASSESSMENT

midwest labs.com/wp-content/uploads/2016/12/189-Soil-Health-Memo-with-example.pdf

HANEY TEST EXPLANATION

midwest labs. com/wp-content/uploads/2016/12/190-Haney-Test-Explanation.pdf



SUPPLIES

- A plastic container to collect "core" samples.
- **2** A shovel, free of rust, or a soil probe.
- **2 CUPS OF SOIL PER SAMPLE** required or 1.5 pounds.
- 4 | A QUART SIZE ZIPLOC BAG
 or MIDWEST LABS SAMPLE BAGS.
- To order bags log into **MYLAB.MIDWESTLABS.COM** and click Order Supplies or call 402–334–7770.
- **6** A box for shipping your samples.

SENDING SAMPLES

- If you do not have an account with us yet, please visit MYLAB.MIDWESTLABS.COM to create an account. This is where you will submit paperwork to print off, view your reports and pay your invoices.
- **2** A submittal form MUST be included with your samples.
- **3** MYLAB.MIDWESTLABS.COM and go to Submit Samples
- 4 Choose Agriculture as your first sample type, and Soil as your second type.
- 5 | Fill out the required fields marked with an asterisk, i.e. grower, sample ID how you have your soil bags identified, select your test (one of the above tests) and depth (0-6 inches).
- You can also add recommendations by clicking the Add Recs, choose your crop, yield goal, and previous crop and click Done.
- Click on Review Order button, if it will not allow you to check for the small orange exclamation points to click and see what information is missing or incorrect.

| Sample Type: Soil (Agric | culture) change | | | USE OLD PORTAL VIEW HELP VIDEO |
|--------------------------|-----------------|------------------------|-------------------|--------------------------------|
| Grower Name | Here | | Additional E-mail | |
| Farm | | | Comment | |
| Field | | | | |
| event_code | | | | |
| | Sample ID * | Tests * | Depth * | Recommendations |
| | Sample 1 | × ⊕ S3C PACKAGE | 0-6 | 6 ADD RECS |
| + ADD SAMP | LE GROUP | | 7 | ✓ REVIEW ORDER |

SENDING SAMPLES

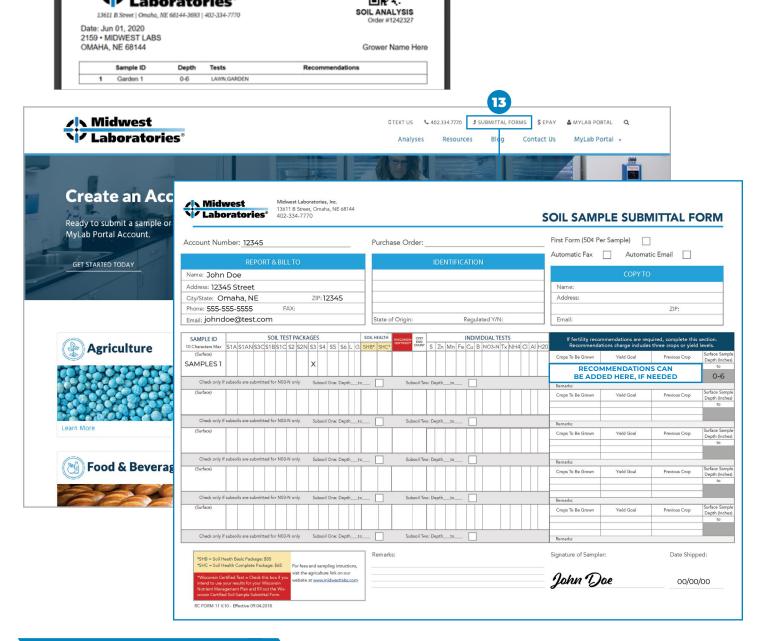
...continued

- 8 | Click Submit Order and print off this page to put in the box with your samples.
- **9** Reminder each sample must have 2 cups of soil.
- 10 You do not have to use our Shipping Labels from the portal, but there is the option to print them off by clicking on Shipping Labels, making your selection and clicking print labels.

🖊 Midwest

- **11** Ground shipping cost is \$13.00.
- 12 | Send your box of samples and paperwork to:

 MIDWEST LABS | 13611 B STREET | OMAHA, NE 68144
- If you do not use the portal, you can also find a soil submittal form on our website by clicking Submittal Forms in our navigation bar. It is the first one under Agricultural Forms, click download below Soil Sample.



SAMPLE SUBMISSION REFERENCE MATERIALS

VIDEO GUIDE: MYLAB PORTAL TUTORIALS - SUBMITTING SAMPLES www.youtube.com/watch?v=FCP1aFgW-10&ab_channel=MidwestLaboratoriesInc.

BLOG POST: MYLAB PORTAL TUTORIALS - SUBMITTING SAMPLES

midwestlabs.com/2020/07/24/mylab-portal-tutorial-submitting-samples/

REPORTS

- Log into MyLab and click View Reports to download your reports.
- 2 | Your results will also be emailed to you so please indicate on your submittal form where you would like results to be sent.
- You can also contact any of our field representatives to go over your results by calling 402-334-7770.
- Download our How to Interpret a Soil Analysis brochure or request one at 402–334–7770.

HOW TO INTERPRET A SOIL ANALYSIS

midwest labs.com/wp-content/uploads/2017/01/Interpreting-Soil-Analysis-Web.pdf

INVOICING

- You will be invoiced after 30 days.
- You can login to the MyLab Portal and click on View Invoices to view and pay.



CONTACTS

GENERAL QUESTIONS

Client Services 402-334-7770 contactus@midwestlabs.com

MYLAB PORTAL ASSISTANCE

Megan Fonfara 402-829-9866 mfonfara@midwestlabs.com

INDUSTRY SPECIFIC/REPORT RESULTS

Agriculture Account Manager Team

- · Stacie Nelson snelson@midwestlabs.com
- Stefanie Rath srath@midwestlabs.com
- Brendan Juarez bjuarez@midwestlabs.com

Field Representative Team

- · Ashley Babl ababl@midwestlabs.com
- Jim Fasching jfasching@midwestlabs.com
- Jim Grilliot jgrilliot@midwestlabs.com
- · Joe Sisco jsisco@midwestlabs.com

ADDITIONAL RESOURCE DOCUMENTS

AGRONOMY HANDBOOK

 $midwest labs.com/wp-content/uploads/2017/01/agronomy_handbook1.pdf$

SOIL SAMPLING GUIDE

midwestlabs.com/wp-content/uploads/2017/01/soil_sampling.pdf

INTERPRETING SOIL ANALYSIS

midwestlabs.com/wp-content/uploads/2017/01/Interpreting-Soil-Analysis-Web.pdf